

## India HIV/AIDS Alliance (Alliance India)

*invites talented professionals to consider joining our team in Mumbai as Consultants*

### Private Sector Engagement Coordinator (Consultancy Assignment)

No. of Positions: 01  
Location: Mumbai  
Duration: June 2026 - September 2026  
(extendable subject to program needs and performance)

#### About Alliance India:

India HIV/AIDS Alliance (Alliance India) is a diverse partnership that brings together committed organisations and communities to support sustained responses to HIV in India. Complementing the Indian national programme, we work through capacity building, knowledge sharing, technical support, and advocacy. Through our network of partners, we support the delivery of effective, innovative, community-based HIV programmes to key populations affected by the epidemic.

Alliance India works through NGO and CBO partners to support efforts that sustainably impact HIV. We place communities at the center and work to ensure that vulnerable and marginalised people are meaningfully involved in all aspects of our response, including sex workers, men who have sex with men, people who inject drugs, transgender individuals, and people living with HIV. Our programming and policy efforts are driven by evidence of what works; quality and accountability are core priorities in our interventions, technical support and grant management.

**We are certified as a “Great Place to Work” a coveted certification that endorses and promotes a high-trust, high-performance work culture.**

To learn more about our organisation, please visit our website: [www.allianceindia.org](http://www.allianceindia.org)

#### About the Assignment:

Alliance India is implementing a focused intervention in Mumbai to strengthen HIV prevention and care outcomes in line with NACP-V (2021–2026) and national goals of achieving 95–95–95.

#### Reporting & Coordination

- Reports to: Team Lead - Mumbai
- Will coordinate with:
  - MDACS, ICTCs, DSRCs, CSCs, ART Centres
  - Private Medical Practitioners
  - Private Hospitals & Nursing Homes
  - Diagnostic laboratories, pharmacies
  - Professional Medical Associations
  - Alliance India teams, and community-based organizations.

#### Purpose of the Assignment:

The Private Sector Engagement Coordinator will lead Alliance India's efforts to strengthen engagement of private healthcare providers in HIV prevention, testing, treatment, care, and reporting systems. The position will establish and strengthen partnerships with private practitioners, hospitals, laboratories, and pharmacies to improve HIV case identification, linkage to care, retention, viral suppression, and integration of private sector services within the national HIV response framework.

#### Key Responsibilities

The consultant will be responsible for the following:

- Map and maintain a database of private healthcare providers, hospitals, nursing homes, laboratories, and pharmacies across Mumbai.
- Identify and engage high-volume private practitioners and healthcare facilities serving populations at risk of HIV infection.
- Establish and strengthen public-private partnership (PPP) mechanisms to improve HIV testing, treatment, and referral pathways.
- Build and maintain professional relationships with physicians, specialists, hospital administrators, laboratory managers, and pharmacy networks.
- Facilitate integration of private healthcare providers into national HIV prevention, testing, treatment, and reporting systems.

- Conduct orientation sessions and capacity-building programs on HIV Testing Guidelines, ART Guidelines, Advanced Disease Management (ADM), Index Testing Services (ITS), PrEP, STI management, and viral load monitoring.
- Promote routine HIV screening and risk-based HIV testing within private healthcare settings.
- Strengthen referral systems between private healthcare providers and ICTCs, ART Centres, CSCs, DSRCs, and community-based services.
- Support timely linkage of individuals diagnosed with HIV in private settings to government-supported ART services.
- Facilitate referrals for HIV testing, ART initiation, viral load testing, TB screening, Advanced Disease Management services, and PrEP services where applicable.
- Monitor referral completion and treatment linkage outcomes from private healthcare facilities.
- Support private healthcare providers in understanding and complying with national HIV reporting requirements.
- Promote adoption of standard treatment protocols and evidence-based HIV care practices among private providers.
- Analyse private sector engagement data and identify opportunities to improve HIV case finding and treatment outcomes.
- Conduct supportive supervision visits and regular follow-up with engaged private facilities.
- Develop and maintain dashboards tracking provider engagement, testing outcomes, HIV-positive case identification, ART linkages, and viral suppression outcomes where available.
- Coordinate with MDACS, NACO-supported facilities, and professional associations to strengthen private sector participation in HIV programs.
- Document best practices, innovations, success stories, and lessons learned from private sector engagement activities.
- Support preparation of technical reports, presentations, review documents, and donor updates.
- Perform any other responsibilities assigned by the Team Lead – Mumbai or Alliance India.

## Qualifications, Experience & Skills

### Qualifications

- Essential: MBBS degree from a recognized institution.
- Preferred: DPH, MPH, MBA (Health Management), or equivalent postgraduate qualification.

### Experience

- Minimum 5 years of experience in public health, healthcare management, HIV/AIDS programs, or health systems strengthening.
- Experience working with private healthcare providers, hospitals, professional associations, or healthcare networks.
- Experience in HIV/AIDS, STI, TB, or public health programs preferred.

### Skills & Competencies

- Strong understanding of national HIV/AIDS policies, guidelines, and service delivery models.
- Knowledge of ART, HIV testing services, PrEP, STI management, and Advanced Disease Management.
- Excellent networking, relationship-building, and stakeholder management skills.
- Strong analytical and data interpretation skills.
- Experience in conducting trainings and technical capacity-building sessions.
- Excellent verbal and written communication skills.
- Ability to engage effectively with senior clinicians and hospital administrators.
- Proficiency in MS Office, reporting, dashboards, and data management tools.
- Commitment to rights-based, stigma-free, and client-centred HIV services.

*The position requires a strong commitment to HIV/AIDS and Sexual and Reproductive health and civil society initiatives in India and a demonstrated interest in engaging with relevant issues.*

***Alliance India** is an equal-opportunity employer. Applications are welcomed and encouraged from women, and from people most affected by the epidemic and living with HIV and the members of the key population we work for.*

*As a matter of policy, **Alliance India** operates rigorous recruitment and selection procedures and checks.*

The compensation package will be commensurate with qualification and experience. Interested candidates meeting the above criteria are requested to submit their application along with a cover note to [recruit@allianceindia.org](mailto:recruit@allianceindia.org) before the closing date. Please indicate the title of the position applied for in the subject line of your e-mail and mention your current payment details in the cover note.

Please indicate the title of the position applied for in the subject line of your e-mail and mention your current salary details in the cover note. Candidates who can join on a short notice will be more preferred.

The last date to apply for the position is 17<sup>th</sup> June 2026

**India HIV/AIDS Alliance**

6 Community Centre, Zamrudpur, Kailash Colony Extension, New Delhi – 110 048

Tel: (011) 4536 7700

Email: [recruit@allianceindia.org](mailto:recruit@allianceindia.org)

Website: [www.allianceindia.org](http://www.allianceindia.org)

Please note that we will not be able to notify all applicants. Only short-listed candidates will be notified about subsequent selection procedures.